



Successful Network Marketing: For the 21st Century (PSI Successful Business Library)

Rod Nichols

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Today's hottest trend in sales and distribution is network marketing, with an estimated 1,000 companies currently using its methods to reach consumers. Comprehensive, detailed and honest, Successful Network Marketing for the 21st Century is an easy-to-use guide designed to help you build a profitable business from scratch. Learn how to avoid common industry pitfalls and how to take advantage of the many dynamic business opportunities that exist in network marketing.

Whether you're getting in on the ground floor or seeking new ways to improve an existing network marketing business, you'll find the critical information you need to make sound decisions. This step-by-step guide details time-honored techniques used by the industry's most experienced network marketers - - which you can master while growing a financially rewarding full or part-time business.

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