



Lawyering Process: Negotiation (University Casebook Series)

Gary Bellow, Bea Moulton

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This authoritative introduction to the process of legal negotiation features explanatory materials and commentary. Case studies, case notes, and examples illustrate points under consideration. Thought-provoking questions generate classroom discussion and hone students' legal reasoning. Students also get the benefit of the authors' expert opinions, insight, and experience.

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