



# The Four Disciplines of Execution

Stephen R. Covey

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In business, survival depends on meeting objectives. Most failures in organizations today are not the result of a lack of smarts, they are caused by a lack of execution - things just don't get done. Defining a clear strategy and setting goals is one thing, sticking to strategy and meeting those goals is quite another. The 4 Disciplines of Execution teaches how to focus on your top priorities and get the critical things accomplished. Whether you are a member of a team, lead a team, or lead an entire organization, this workshop will equip you to deliver on your top priorities consistently and introduce you to four universal business disciplines that deliver results again and again: A. Focus on the Wildly Important. B. Create a Compelling Scoreboard. C. Translate Lofty Goals into Specific Actions. D. Hold Each Other Accountable - All of the Time. Each discipline includes a business principle, old thinking, new thinking, and a metaphor that further clarifies the learning. A bonus section on IMPLEMENTING THE DISCIPLINES supported by a special resource CD, gives critical information about activating the power of the 4 Disciplines in your organization.



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