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Guerrilla Marketing: Fourth Edition

Jay Conrad Levinson



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In this completely revised and expanded fourth edition, Levinson offers a new arsenal of weaponry for small-business success in the next century.

Filled with strategies for marketing on the Internet (explaining when and precisely how to use it), tips for putting other new technologies to work, programs for targeting prospects and cultivating repeat and referral business, and management lessons in the age of telecommuting and freelance employees, this book will be the entrepreneur's marketing bible in the 21st century.

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