



The Evolving Bargain: Strategic Implications of Deregulation and Privatization

William Emmons III

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"The Evolving Bargain" explores the impact of deregulation and privatization on company strategy in industries worldwide, and shows how these dynamic processes shape the critical evolving relationship, or bargain, between governments and affected enterprises.

Drawing from extensive research and global case studies, the author details the factors that influence a firm's strategic options and performance outcomes within its own evolving bargain, and provides managers with a practical framework for competing successfully in this complex new environment.

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